

# CITY SPECIFIC AGREEMENT ATTACHMENT

**Presentation Location:** Cabo San Lucas, MX (VPCB)

## **Tour Qualification Requirements:**

- a. Married and cohab couples at least one in the party must be between the ages of 30 and 70 with an annual combined income of \$50,000(US) or \$70,000 (CAN).
- b. Single women must be between the ages of 35 and 70 with annual income of \$50,000 (US) or \$70,000 (CAN)
- c. For identification purposes, each Qualified Tour must possess, and present at the Presentation, a valid government issued photo identification and a major credit card (no major debit cards). In the case of married or cohab couple only one person must possess a major credit card. Couples must attend the presentation together
- d. Cohab couples must show matching address identification and Canadian cohab couples must have lived together for the past 3 years.
- e. Guest must attend a minimum of 120 minute presentation.
- f. All parties must be U.S. or Canadian Citizens (excluding French Canadians from Montreal and or Ontario) and be able to speak & understand fluent English or Spanish.
- g. No group travel or multiple package use is permitted.
- h. If an unqualified Tour is allowed to attend a Presentation and makes a purchase of Company's product / service presented at the Presentation, such Tour will be counted as Qualified Tour for all purposes hereunder.
- i. Pay for Qualified tour: \$325.00 less room nights. See rate sheet below
- j. 3 Night minimum stay required
- k. The following individuals are not qualified: guests that have traveled to a Villa Group Resort within the past 3 months and attend a presentation, guests that are owners or employees (or their family members) of any Villa Group Resort, guests that have participated in a presentation at any Villa Group Resort twice in a lifetime, guests that own real estate (including timeshare, fractional or full ownership property interests) in any city in which a Villa Group Resort is located, guests that are employed in the following industries: hospitality, military, travel agency, timeshare related and airline employees.
- l. Reservations cannot be made less than 14 business days prior to requested arrival date. Cancellations must be made at least 10 days prior to arrival date. All cancellations made less than 10 days prior to arrival date and all no shows will be charged back a 1night no show charge including taxes.
- m. Any guest that arrives but does not meet the qualifications or does not arrive for the tour will be charged back for all room nights at rack rate including taxes.

Market Code: \_\_\_\_\_

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Guests are housed at Villa del Palmar Cabo San Lucas

Studio-(EP room only) \$75 per night, room will accommodate 2 adults and 2 children (ages 3-12) or 3 adults.

Studio (AI all inclusive) \$100 per person per night, room will accommodate 2 adults and 2 children (ages 3-12) or 3 adults.

**You can only request a 1 bedroom unit if there are going to be at least 3 adults in the room.**

One Bedroom- (EP room only) \$125 per night, room will accommodate up to 4 adults

One Bedroom-(AI all inclusive) \$125 per person per night, room will accommodate up to 4 adults

Transportation Cost each way \$50 (includes up to 4 people)

Resort fees and taxes 14% are the responsibility of the guest and must be prepaid prior to arrival. Guest will be contacted by resort after reservation is confirmed. Confirmation letter is sent by the resort as well.