

MBA Cabo alternate properties



From Reservation Agent <twccconfirmations@gmail.com>
To Rooms101 <reservations@rooms101.com>
Cc Welcome Center of Daytona Beach <MCVGG@aol.com>
Date 16/02/2024 10:04

Hello,

Please be advised, Villa del Palmar is currently sold out for the remainder of 2024. The alternates are Barcelo Gran Faro and Krystal Grand Cabo. Costs are at the bottom of the contract. Please note, for these hotels, children have additional fees, also listed below.

CITY SPECIFIC AGREEMENT ATTACHMENT

Presentation Location: Cabo San Lucas, Mexico **Resort Code:** VPCB

Tour Pay: \$50 Processing Fee per reservation. (see page 2 and 3 for package options)

Black Out Calendar: https://calendar.google.com/calendar/embed?src=rmfgh7up3tvdlduceb4kv3b8g0%40group.calendar.google.com&ctz=America%2FNew_York

Qualifications:

QUALIFIED PROSPECT CRITERIA

Prospects must meet the following qualifications as may be modified by Company from time to time:

General Qualifications:

1. All Prospects must be citizens of the United States or Canada.
2. All Prospects must have and present current valid government issued identification.
3. All Prospects must have and present one valid major credit card in the name of the Prospects. No debit cards, not check cards or corporate cards will be accepted.
4. All Prospects must have a valid credit card in the name of the Prospects at the time of checking into a Hotel or else that person will not be allowed to check into that Hotel.
5. All Prospects must attend an entire Vacation Club sales presentation and orientation lasting at least 90 minutes (the "Presentation"). The 90 minutes will begin after the Prospect's breakfast orientation. The Prospect is not eligible if the Prospect has previously toured any Company vacation club property within the last 6 months or any other presentation during their visit to this destination. All travelers must attend and complete the 90-minute presentation together, no exceptions which includes clients traveling with an approved second room. The clients are required to keep the day of the presentation free of all activities and appointments in order to qualify for the promotions. There is no obligation to purchase; however, not completing the 90-minute presentation or giving purposeful misleading information and/or omitting relevant information regarding the package qualifications will negate this promotion resulting in the Prospect's reservation being cancelled and/or the person will be subject to paying an additional rate for the Prospect's stay.
6. All Prospects must present a valid USA or Canadian passport and/or other US or Canadian government issued photo identification. Upon arrival at the Hotel, the Prospects will need to present valid passports along with the stamped immigration papers confirming the Prospects' arrival date.
7. All Prospects must be able to read, speak, write and understand fluently in either English or Spanish.
8. All Prospects must have paid in full the promotional rate for the accommodations at the Resort in question and otherwise be in good standing at that Resort.
9. All individual Prospects (or at least one individual in each married couple) must be either gainfully employed or fully retired with annual salary or investment income per household equal to at least \$50,000 USD.
10. Single women Prospects must be between 30–70 years of age and must also present valid government issued photo identification.
11. Single men Prospects must be between 35–70 years of age and must also present valid government issued photo identification.
12. **Gay couples qualify from 30 to 70 years of age.** Both must meet age and have matching address on Id's, 1 must have a major credit card and a combined annual income of 50K.
13. **Cohabiting couples qualify from 30 to 70 years of age.** Matching address on Id's, a Minimum 5 years together/ Must travel together, must have a major credit card and a combined annual income 50K
12. Prospects who are legally married must present valid government issued photo identification with matching addresses. One spouse must be between the ages of 30 – 70 years old. Newlyweds must bring their original marriage license or certificate, if they do not have matching identification within a 3-month period of their marriage. Both spouses must attend the sales presentation.
13. All persons in all reservations including children and second rooms must attend the Presentation.
14. Guests are allowed to return to the same destination after 1 year and to return to a different destination after 6 months

Ineligible Individuals: The following persons shall not be qualified Prospects under any condition:

15. Individuals who are not between the above stated ages at the time of travel.
16. Individuals in divorce process or separated are not eligible to use this promotional package.
17. Two Couple Prospects traveling together - second couple will be accepted at a higher promotional rate.
18. French Canadians and residents of Quebec, Canada.
19. Owners or employees of the Villa Group Resorts.
20. Individuals who have traveled to a Villa Group Resort within the immediately preceding 6 months and attended a Presentation.
21. Individuals who own real estate (full ownership property interests) in any city in which a Resort is located including Puerto Vallarta, Cabo San Lucas Loreto and/or Cancun.
22. Individuals who have been invited twice to participate in the promotional package and become qualified Prospects.
23. Individuals who work in the following industries; hospitality, military, travel agency, time share related and airlines employees.
24. The person must be willing to have a soft credit screening and must not have had a bankruptcy or mortgage foreclosure during the last year.

Payment

All costs for additional nights or additional persons will be paid directly by the Qualified Prospect to Company no less than 14 days prior to guest arrival.

Holidays' Surcharge

All guests staying any time during weeks 51 or 52 will be charged a premium of \$75 USD per room per stay.

Resort Fee

All guests will be responsible for a nightly resort fee of \$29.95 (per unit not per person)

All payments due are collected during the verification call.

Available Packages

Reflect Krystal Grand Cabo-Deluxe Room- up to 2 adults 2 children 2 years of age or younger 4 nights all inclusive
Reschedules and cancels must be received at least 5 days prior to arrival otherwise there is a 2 night no show fee

Barcelo Gran Faro Los Cabos Superior Room-up to 2 adults and 2 children 1 years of age or younger 4 nights all inclusive
Reschedules and cancels must be received at least 5 days prior to arrival otherwise there is a 2 night no show fee

VILLA GROUP CABO - RATES FOR ADDITIONALS 2024 (EFF. 18 ENE 2024)

HOTEL	ROOM TYPE	CUT OFF	MAX OCCUPATION PER ROOM (INCL INFANTS)	ADDITIONAL ADULT PER NIGHT	CHILDREN COST PER NIGHT	ADDITIONAL CHILD PER NIGHT (BRD CHILD)	ADDITIONAL ALAI NIGHT	ADDITIONAL LEP NIGHT	UP-GRADE PER NIGHT	HOLIDAY FEE PER ROOM (DEC 20-JAN04)	RESORT FEE PER NIGHT	WASH (ONLY 2,2)-CHILD	EXTRA-CHILD
VILLA DEL PALMAR CABO	DELUXE ROOM	3 DAYS	1,0, 1,1, 1,1, 1,3, 2,0, 2,1, 2,2, 3,0	\$ 85.00	N/A	\$ 35.00	\$ 229.00	\$ 129.00	\$ 75.00	\$ 00.00	\$ 29.95	0-12 YEARS OLD	4-12 YEARS OLD
KRYSTAL GRAND LOS CABOS	DELUXE ROOM	5 DAYS	1,0, 1,1, 1,1, 1,3, 2,0, 2,1, 2,2, 3,0	\$ 130.00	\$ 65.00	\$ 65.00	Based on occup.	N/A	\$79.00 (To Junior Suite DV)	\$ 00.00	\$ 29.95	0-3 YEARS 11 MONTHS	4-12 YEARS OLD
BARCELO GRAND FARO	SUPERIOR	15 DAYS	1,0, 1,1, 1,1, 1,3, 2,0, 2,1, 2,2, 3,0, 3,1	\$ 115.00	\$ 60.00	\$ 60.00	Based on occup.	N/A	\$75.00 (To DV)	\$ 00.00	\$ 29.95	0-1 YEAR 11 MONTHS	2-12 YEARS OLD

Warmest regards,
 Alex
 Reservation Department
 The Welcome Center
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 Toll Free 800-881-4224